

Success Story

For fourteen years Executive Hotels and Resorts has developed into a dynamic chain of properties by delivering an increasingly high standard of service to their global guest base. Currently, there are 17 hotels managed and/or licensed by the company with several new hotel projects in various stages of development. Additionally, Executive Hotels and Resorts has high volume liquor retail outlets in some locations.

Profitek Solution

Executive Hotels and Resorts uses Profitek POS in their extensive range of dining and retail facilities. Facilities include (Tivoli) fine dining, Copper Room (casual dining), Havana (Bar) and retail liquor sales. The Group uses Profitek's RMW - Restaurant Management, RSW - Retail Management core modules, with Hotel Front Desk Interface, High speed Credit/Debit and Accounts Receivable Modules.

Full Service Hotel Group takes advantage of Profitek's flexibility

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www.executivehotels.net



Salim Sayani, Executive's Chief Executive Officer, stated, We've developed a steady relationship by understanding them – the kind of people they are, what they like, what they want in a hotel. These are sophisticated business travelers between the ages of twenty-five and fifty-five who want an immediately recognizable standard of service and style.



Key to the selection of Profitek Food & Beverage Management for Executive's locations was Profitek's ability to integrate with the Hotel Front Desk Management System and ability to respond quickly to the demands of the chain as it has grown. An example of this is the Royal Canadian Mounted Police (RCMP) Training Center, that is operated by Executive. Dining facilities include Tivoli's Restaurant with seating for 300, Johnny Mac's Lounge, 60 seat private dining room, patio and barbecue area. Profitek's declining balance module was ideal for this facility, because attendees receive prepaid cards as part of their training or meeting package.

What you get.

Proven technology in a turnkey solution with software, hardware, installation, training and support all from one vendor.

Reliability. Rugged redundancy is built into the system that allows you to keep your operations running in the most challenging of situations.

Flexibility in an open platform with intuitive software that is easy to learn and use. Profitek software runs on standard PC's, Windows CE handhelds, IBM, NCR or JIVA Touch Screen POS Stations.

Security via password protected security levels is a key component of Profitek Software.



Two locations have retail liquor outlets. Controller Oorvax Explains, "This is a very different type of operation from food service, you have to process transactions quickly at the till and inventory control and management is critical to profitability". Profitek's RSW Retail Management System with High speed credit and debit Module was ready to meet the chain's retail needs.

"Controller Oorvax Says "We know of no other source that has been able to provide the flexibility to handle all the types of POS operations we require, from fine dining through to retail"

InfoSpec Systems, developer of Profitek software, has been in operations since 1985. Our software has proven itself in countless single-unit and multi-unit environments. Profitek Specializes in mixed retail and restaurant environments. InfoSpec Systems' ongoing software development, based on industry trends and our clients' feedback, will ensure your operation remains at the leading edge.

Software Hardware Installation Training Support

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