Success Story

Founded 16 years ago, in Langley, British Columbia, Sammy J's has evolved into a dynamic chain of restaurants with two more locations committed. The restaurant concept combines a state of the art lounge with high end casual dining into a single location. The restaurants' fare, created by award winning chef Jay Baker, features comfort food we all know and love – taken to another level. After 16 years, the Sammy J's brand is a proven concept, available to franchise.

Profitek Solution

Sammy J's uses Profitek exclusively at all locations, both corporate and franchised. Their systems use the Profitek - RMW core system with added modules; Wireless High Speed Credit and Debit processing, Centralized Gift Card Management and also head office Host Control for centralized item and price management.

A Vancouver Original Grows with Profitek

"We grew up where regular family gatherings were always built around unbelievably great food.

Now as restaurant owners, we want to bring that same feeling to all our guests."

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www.sammyjs.ca

Mike Gardner started Sammy J's after being involved in the restaurant business for many years. He worked from the ground up experiencing every position in the restaurant from bussing to dishwashing, cooking and serving, bartending and managing. He created the Sammy J's concept with a vision to make the restaurant operation more appealing to the public and run more efficiently. Mike's brother Steve joined Sammy J's as a partner in 2010. He brings years of experience in sales, operations, and marketing management to the team.

With all the experience gained, Mike knew that For POS he needed "someone who would work with them". "With Profitek I have a company that understands my business". The Sammy J's management style has their key people on the floor. "Managers are here to look after customers, Mike states emphatically". Profitek allows my managers to get the information they need easily." Because Sammy J's is both a high end lounge and restaurant. they need a system that can manage both types of operations from one system. Profitek's Highly configurable section management makes that easy. Because of the integrated Credit Card, Debit Card and Gift Card systems, day end processing is also very straight forward, without the time consuming reconciliation required with less integrated solutions.

What you get.

Proven technology in a turnkey solution with software, hardware, installation, training and support all from one vendor.

Reliability. Rugged redundancy is built into the system that allows you to keep your operations running in the most challenging of situations.

Flexibility in a open platform with intuitive software that is easy to learn and use. Profitek software runs on standard PC's, wireless tablets, IBM, NCR or Profitek Touch Screen POS Stations.

Security via password protected security levels is a key component of Profitek Software.

Of course it is also important that servers in a busy environment find the system a good tool. "It's quick it's easy", Steve comments on the order entry part of Profitek. The other thing Steve and Mike consider key is reliability. "Servers and Managers must be able to focus on the customer and not be distracted by issues with the POS".

In the longer term, Mike is confident Profitek can continue to support his growing operations. "too many people take existing business for granted" comments Mike as he considers the value of a good long term relationship. As the number of franchised locations increases, Sammy J's will be able to take advantage of the Profitek Head Office Module's centralized sales analysis and CRM tools.

InfoSpec Systems, developer of Profitek software, has been in operations since 1985. Our software has proven itself in countless single-unit and multi-unit environments. Profitek Specializes in mixed retail and restaurant environments. InfoSpec Systems' ongoing software development, based on industry trends ad our clients' feedback, will ensure your operation remains at the leading edge.

Software ◆ Hardware ◆ Installation ◆ Training ◆ Support